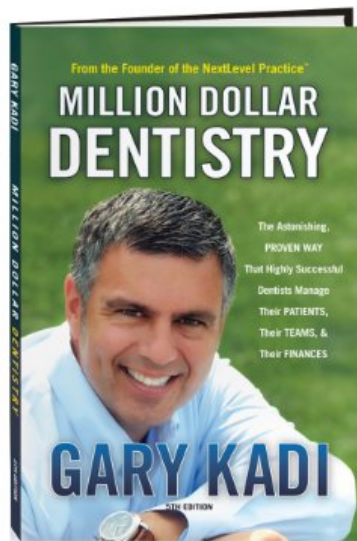
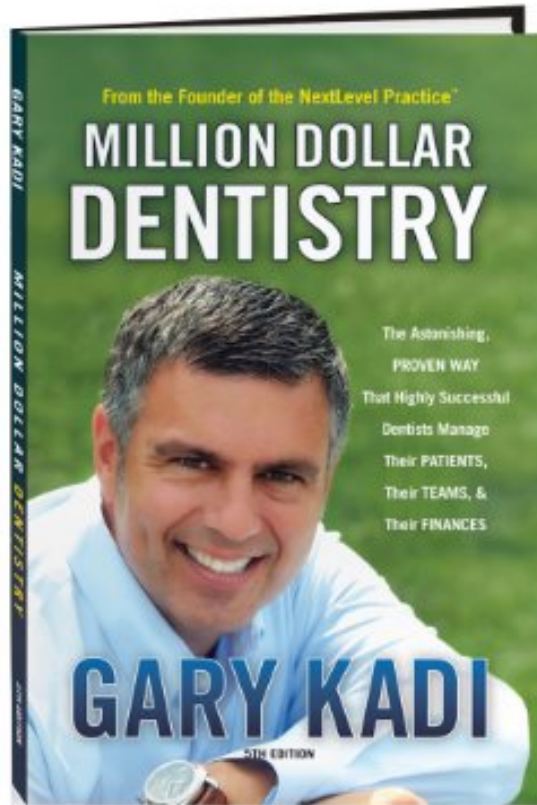


MILLION DOLLAR DENTISTRY BY GARY KADI



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To put it simply, dentistry rocks! The current boom in dentistry, combined with the desire of dentists to make their practices more successful than ever, has created a huge response to this book.

With expansion in the dental marketplace and a larger need for dental care, the treatment commonly delivered to clients typically fails to live up to the comprehensive care dental team seek to provide. Most practices want to provide quality quadrant care, but the majority of teams are frustrated by their patients' resistance and unwillingness to accept and pay for that kind of full treatment. This frustration commonly starts in the thought pattern held by a majority of dental teams - they believe that most patients cannot afford complete care. It's the experience of many teams that patients seek care only when notable and persistent pain occurs.

We take a different position. By establishing a proactive approach, it's possible to offset these beliefs and behaviors, resulting in patients receiving all the care they need. Instead of complaining about the price or complaining over the bill, patients will happily buy your dentistry because they feel educated and in control.

This book addresses these topics and many more. As you read, you'll notice that the subject matter goes way beyond developing skills for managing an efficient practice or developing a stronger bonus system. Those goals merely provide a means to an end. I'll certainly address their importance, but you'll be learning how to build a successful practice at every level. Our goal is to arm you with tools of empowerment that will allow you to become amazingly successful - successful in every part of your life.

This book will help you regain control of your practice, put solid systems in place, create a good team, play a big game, incorporate good structures, and learn to trust that doubling or tripling your practice is absolutely possible. As you learn the NextLevel Methodology, you will gain applicable tools, resources, and systems, in addition to developing a mindset of abundance. With this new, limitless attitude, you'll put into practice the philosophy of "having it all," which means generating more money while creating the time and freedom to enjoy it. Imagine your life with more freedom, reduced stress, a happy team, patients who comply, and more money than you need. That's the life I envision for you. And with the help of this book, that's the life you can have.

I hope that by reading this book, you will absorb and apply some of these formulas to your own practice. I encourage you to pull every grain of inspiration from these pages that could possibly help your practice. Apply it. Use it. An even if, after reading the entire book, you apply just one of these lessons to your practice, you will see extraordinary results. The triple-win concept rewards dentists with improved income, unlimited freedom and an enhanced lifestyle. Team members become more motivated and attentive as they participate and share in the success of the practice. And patients respond enthusiastically as they receive complete, impeccable care.

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- Format: Kindle eBook

Most helpful customer reviews

18 of 20 people found the following review helpful.

Be very afraid

By Dr. D

I had the woeful misfortune to read this book, and subsequently hire Mr. Kadi at his beyond outrageous rate. In a few words, he killed my practice. Not only does he have NO experience in dentistry (don't believe the hype), he sends some even more inexperienced minion who is supposed to preach his gospel. My entire team detests the man, and left my practice after 3 months of his "advice". I have since discovered through records available on the internet that there are NUMEROUS lawsuits both successful and pending for contract fraud. As a party to one of these suits, I have met 7 other victims who drank the poison kool aid.

A very charismatic speaker. Don't be fooled. And oh by the way, he didn't write this book, but hired a ghost writer. The man can hardly put together a complete sentence in writing. Don't believe me? Do your research.

6 of 8 people found the following review helpful.

A very good book full of helpful ideas and a few troubling ones

By Matthew Windham Hillis

This is a great book that every dentist should read, re-read, and train his staff by (with a couple of very important caveats; see below). I had this book on my Kindle wish list for months, but was afraid that the book was going to try to convince dentists to do "more, more more," skimp on quality of care, and focus too heavily on making money. Fortunately I was very wrong!

Chapter 1 is a comic yarn describing a 'worst case scenario' dental practice where everything and everyone is dysfunctional. It's light reading is just a 'set' for the rest of the book. After reading it and Chapter 2, "The Life You are Entitled to Lead," I still wasn't optimistic about my purchase. The second chapter is a bit hyperbolic about how his program will totally change your entire life, and struck me as motivational-speaker gobbledygook lacking real content.

Fortunately I kept reading because Chapter 3, "CPR-Cash in your Pocket Right Now"--despite its get-rich-quick title, is a keeper. It, and the following several chapters, describes how you should run your dental practice. He discusses establishing measurable goals, aligning incentives of the staff, educating patients, and many other aspects of a successful dental practice in an informative and logical way. I found myself using the Kindle "underline" feature on pretty much every page.

This book paints an expansive picture and gives plenty of direction about how you should go about transforming and improving your practice, but obviously the gritty details will be difficult to implement. So in one way this book is just a primer for hiring Mr. Kadi as your practice consultant--which isn't a bad thing.

I think a well-disciplined and business-minded dentist could probably build a practice around these principles without a professional consultant, but it will be hard work! Regardless, Mr. Kadi's ideas are sound and the work will pay off. For those who are more inclined to hire him, he guarantees his services will more than pay for themselves, and I have no reason to doubt it.

So, the bad part? He basically says your hygienist should play a leading role in diagnosis and treatment planning. That's, um, illegal. I know hygienists are great and very capable of noticing decay and periodontal disease, but the final diagnosis is the dentist's. Also one way he recommends increasing your production is to

change your "watches" to "do's," which isn't exactly an evidence-based approach to treatment planning!

Leave aside a few isolated ethical concerns, and the book is still very worthwhile. Dentists, read this book!

1 of 1 people found the following review helpful.

A Must-Read, Eye-Opening Book

By NT719

Ah. Finally. I have four siblings and two of them are dentists along with their husbands. What did I do when I finished reading this book? I told them to go read it! Let me tell you why...Kadi has an approach that allows our 21st Century dentist practitioners the opportunity to inform the world on a truth that has been too slow in coming. That a person's oral health is not just about cavities and root canals...not just about annual cleaning visits only to never return again. Your oral health is crucial to your overall health.

This book isn't rocket science. The points brought up in this book were not new points, to me at least. But the fact that this is a model that truly focuses on the specific, hard issues of why a practice may not be succeeding the way it should and explains, step-by-step, how to overcome these 'profit-killing' issues in every practice is what kept me reading right to the end!

Mr Kadi's ability to relate not just to the professional world in which dentists and dental teams work in but also their psychological/personal world too, is what makes this book so successful and a great read! It is a business model turned personal and THAT is the key to its success! Kadi encourages the reader to dream BIG while also teaching them the baby steps to accomplishing said dream. It was refreshing! Easy to read, easy to believe and leaves no room for guess work! Patients will get better care, the dental team will feel more accomplished and appreciated and the Dentist will be able to enjoy working less hours while making more money! What is not to love?

See all 8 customer reviews...

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It will certainly have no question when you are going to pick this publication. This inspiring **Million Dollar Dentistry By Gary Kadi** book could be reviewed completely in particular time relying on how frequently you open as well as review them. One to bear in mind is that every e-book has their very own production to get by each visitor. So, be the great viewers and be a much better individual after reading this e-book Million Dollar Dentistry By Gary Kadi

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