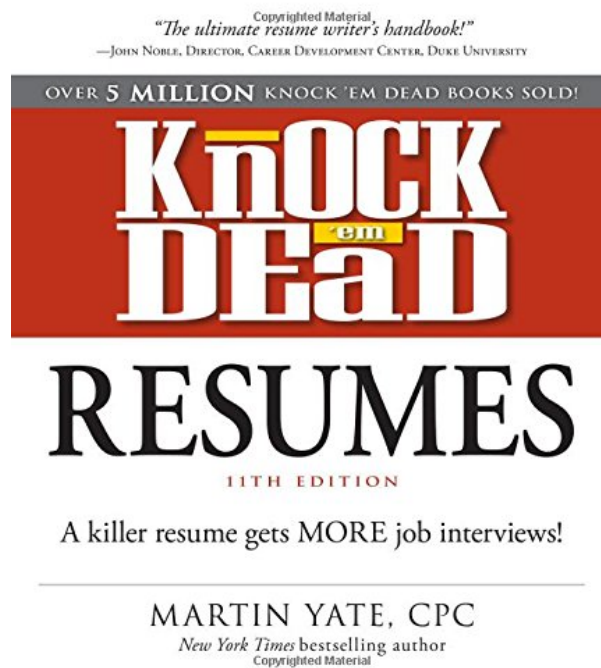


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Review

Check out "Knock em Dead Resumes" or "Knock em Dead Cover Letters." They offer some great ideas for what you should include and how to highlight your strengths." - Washington Post

"Great advice."- USA Today

"If Martin Yate writes it, I'm going to recommend it."- ALL Business a Dunn & Bradstreet company

"The ultimate resume writer's handbook!" - John Noble, Director, Career Development Center, Duke University

"Classic..."- U.S News and World Report

"You're so wise. I wish all the people who claim to be unemployed through no fault of their own would read your books. They wouldn't be able to claim that much longer!"- Maureen Anderson "Maureen Anderson, host of the Doing What Works radio talk show"

"Martin Yate's conversational tone and vast experience provide welcome guidance and amazing details that can mean the difference between a long search in the dark and the perfect new job."- Soundview Reviews

From the Author

I've spent over twenty-five years thinking and writing about the many twists & turns you have to navigate in achieving long-term career success. Before this I had a hugely successful career from an early age: Silicon Valley headhunter, Director of H.R. for a publicly traded technology company and Director of Training for a multi-national headhunter franchise. If you are concerned with career success, welcome to my world.

I'm a N.Y. Times bestseller with books that starting with the resume deliver a totally new approach to career management and replace blind loyalty to uncaring employers, with a focus that puts your survival, success and personal fulfillment at its center.

With 82 domestic editions you can see that my books are continually updated and therefore must work! When you know that my work has been collectively published in some 62 foreign language editions, you get some idea of its global acceptance. I also give resume and other career advice to the experts: I'm the career columnist for the international Society For Human Resource Management - the people who stand between you and that job you want.

If recognize how important your resume is to, not just getting a job, but intelligently supporting your professional growth, then you need credible advice, which demands that the advice you follow is backed by real experience and verifiable credentials - someone who's been down the road before.

I've helped millions of other professionals, from interns starting out to financial titans who are board members of public corporations. I can help you build a killer resume to land your next step on the ladder of success AND give you greater control of your professional future. This is what I love to do.

Communicate intelligently and professionally with hiring managers.

On top of all this, the practical resume building process you'll learn will also prepare you to talk about the job's big issues and answer the tough questions you'll face in job interviews. And it's all based on a unique but common sense approach you'll be able to grasp and apply to many situations throughout your career.

Knock Em Dead Resumes 11th edition will give you the best resume you have ever owned, with the content and structure that makes you stand out from the crowd.

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Knock Em Dead Resumes 11th edition will give you the best resume you have ever owned, with the content and structure that makes you stand out from the crowd. Most helpful customer reviews62 of 63 people found the following review helpful.

The older versions were better

By Rick Shaw

I purchased this book to help my wife with her job search. The earlier revision of this book had resume examples for normal people making an average salary (secretaries, bank tellers, computer techs). This revision seems geared towards people making above average salary, way above (day traders, bank presidents, engineers, lawyers). The economy is hard on us all but a person making over \$100K can easily pay for an excellent resume, while that person just starting out or living paycheck to paycheck needs all the help they can get. Which is why I bought one of the early versions so long ago and lost during the years. Bring back the lower wage resumes or have two books - Blue Collar Resumes and Resumes for the Executive. This might even open up new markets for your book.

R. Shaw16 of 17 people found the following review helpful.

Material is good, Editing is horrible

By MDBritton

I just got this book and have started reading this book. It seems like there is a lot of good information but the editing is very frustrating. In the first 50 pages, there are several places where examples are cited

For example, on page 46, the book says "Here's a performance profile for a Corporate Communications Management professional:". Then there is the title of the next section: How to create a performance profile. No example. Where is it? I would like to know.

This is the 9th edition of this book in 17 years. Did they think that a proof reader wasn't needed? I will be trying to return this book tomorrow.10 of 10 people found the following review helpful.

Best Resume Book on the Market

By Suzanne Elizabeth Anderson

This guide takes you through every step of the resume writing process and provides you with important tools to make sure that your resume makes it through the job filters and gets the attention of the person making the hiring decisions. I was most impressed with the how up to date the information was and the down to earth style of writing. It is encouraging while matter of fact. See all 79 customer reviews...

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On top of all this, the practical resume building process you'll learn will also prepare you to talk about the job's big issues and answer the tough questions you'll face in job interviews. And it's all based on a unique but common sense approach you'll be able to grasp and apply to many situations throughout your career.

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